

### Commercial & Business Services

### "roactive, efficient and flexible"

LEGAL 500

### Welcome to Kerseys Solicitors

When you consult a solicitor on a commercial matter – whether it is buying or selling a business, completing an acquisition or adding to a property portfolio – you need an experienced professional who can deliver a service tailored to your specific requirements. At Kerseys Solicitors we have been advising clients since 1881 and over the years have adapted our working practices to meet changing developments and demands.

We also believe our approach is different from other law firms.

When you engage us, we will work with you as a trusted business partner, providing an informal and personal service with access to senior professionals in the firm who will keep you updated on progress and work proactively to reach a successful conclusion.

Step inside our firm and see how our range of services and solutions can help you.

### Services & Solutions

### BUYING AND SELLING BUSINESSES & BUSINESS PROPERTY DEALINGS

We assist business owners on a range of transactions including: disposals and acquisitions, share and asset transfers, IP and IT audit and asset transfers, IP and IT contracts impacting, outsourcing, commercial transactions, security and funding.

#### GENERAL COMPANY COMMERCIAL LAW

Each business and each sector is different and that's why we work hard to understand the environment in which you operate so that we can help you in the most effective way. Whether it's business formations and partnerships, franchising, commercial contracts, business development, employment, compliance and risk avoidance or company secretarial and governance, our team has the experience to provide advice and assistance to reach a positive conclusion.

#### **COMMERCIAL PROPERTY**

Over the years, we have established an excellent reputation for our expertise in commercial property, providing services on a wide range of issues. These include: acquisitions and disposals of commercial property and lease back, acquisitions and disposals by auction, strategic property development, option agreements and conditional contracts and advice on Landlord and Tenant law and Health and Safety.

### **BUSINESS FORMATIONS**

Our services in connection with new ventures include: strategic business planning, business set up, stakeholder agreements, contractual joint ventures, collaborative projects, R&D and confidentiality agreements and manufacturing agreements and design licences.



### COMMERCIAL DISPUTES AND MEDIATION

If you need help with a dispute, we can offer advice on: breach of contract claims, commercial debt recovery, property disputes, professional negligence, shareholder and partnership disputes, construction claims and IP/IT disputes.

### **EMPLOYMENT & HR SUPPORT**

Our support for employers includes: managing HR issues, helping with restructures, reorganisations and business transfers, negotiating employee exists and settlement agreements and dealing with employment tribunals and appeals, county court litigation, dispute resolution and mediation.

#### INTELLECTUAL PROPERTY

Help to evaluate your IP and IT considerations whether setting up a new business or running an existing business includes: due diligence and strategy and rights affecting your business and audits. For IP we can help with licences and assignments, agreements, confidentiality, collaboration, trial, evaluation agreements. For IT and software, contracts, we can advice on a range of issues from licensing through to supply of services and outsourcing.

# Our Approach



At Kerseys we are committed to delivering a positive experience to our clients, with a high standard of legal advice backed up by an efficient, friendly, timely and cost-effective service.

We have different teams to offer specialist advice across a range of different legal areas which means you deal with experts in a specific field of law who can share their in-depth knowledge and experience.

However, we are also aware that any particular case might require input from other legal professionals and we are in an excellent position to draw on their participation, as required.

This approach works well and it speaks volumes that over half of our caseload comes from existing clients – and a further fifth from recommendation.

As a firm, we also hold the Lexcel Quality Standard provided by the Law Society which means we are assessed annually in seven key areas including: client care, case management, information management, risk management, financial management, people management and our strategy and business structure.

### Other Services

Kerseys offers a complementary range of legal services that might be helpful

#### **BUYING AND SELLING YOUR HOME**

Whether you are a first-time buyer, moving house, purchasing additional property or re-mortgaging, freehold or leasehold, our Conveyancing team can help you by delivering a service that is professional, efficient and friendly.

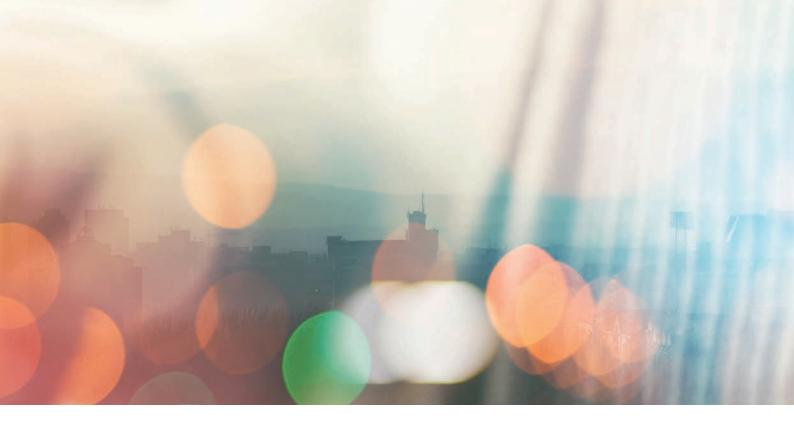
We can also assist with other property matters such as equity release, shared ownership and home-buy schemes.

Our membership of the Law Society Conveyancing Quality Accreditation Scheme, is an objective validation of the excellent service we deliver.

#### PERSONAL LEGAL SERVICES

Whilst most people shy away from making a will, setting up a trust or taking advice on estate planning, it makes sense to plan ahead so that your family will benefit in the way you wish.

Our team will give you all the advice and assurance you need, whether it's making a will for yourself, working through probate or estate administration on the death of a loved one, or arranging lasting power of attorney for a relative or friend.



#### **GENERAL LITIGATION**

Our team has many years of experience resolving disputes and problems, including property and neighbour issues, landlord and tenant, employment law, insurance claims, contested estates, professional negligence and many other areas.

In all cases we work flexibly to achieve a positive, cost-effective and timely result, carrying out a risk assessment to determine the prospects of success.

As a team, we take a pragmatic approach to resolving disputes through negotiation, arbitration, mediation, litigation – or a combination of methods.

#### **FAMILY MATTERS**

Our Family Law team are experienced and sympathetic professionals, helping clients to address difficult family problems, with sensitivity and practical efficiency.

However delicate and emotionally distressing the issue, we can guide you through divorce, financial settlement, custody of children and parental responsibility. We also handle happier situations too, such as cohabitation, pre-nuptial agreements and purchasing a property.

### Why us?

**Experienced** – our Partners and Solicitors share... years of legal experience between them. That's why we are qualified to share our knowledge, skills and insights with you.

**Established** – we have been around since 1881 and are proud of our heritage. We are equally proud that our firm and its working practices have evolved in line with changes in society and client requirements.

**Approachable and Accessible** – we know that having direct access to a senior member of the team is important to clients and that's why we make ourselves available to provide regular updates on your case.

**Friendly and Flexible** – going to a solicitor can be a daunting experience and that's why we focus on making it as easy as possible, from being greeted by our friendly practice receptionists through to attending court if required.

**Transparent and Honest** – above all, we believe in being clear with our clients, both in terms of costings for work upfront and also assessing the chances of a successful outcome.



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SOLICITORS ESTABLISHED 1881

### Contact us

32 Lloyds Avenue Ipswich Suffolk IP1 3HD

**Telephone** 01473 213311

also at

1st Floor, 844 The Crescent\* Colchester Business Park Colchester Essex CO4 9YQ

**Telephone** 01206 584584

\*By appointment only

**E-mail** info@kerseys.co.uk

### www.kerseys.co.uk

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